

# Broker Price Opinions

## What is Your Property's Value?

Accurate property valuation is everything in a commercial real estate transaction. That's why we consult only experienced and certified experts to arrive at our Broker Price Opinions. We consider it all – market trends, site utility, zoning, assessment data, comparable properties, and cost of repairs – and get you an accurate estimated value in a week or less.

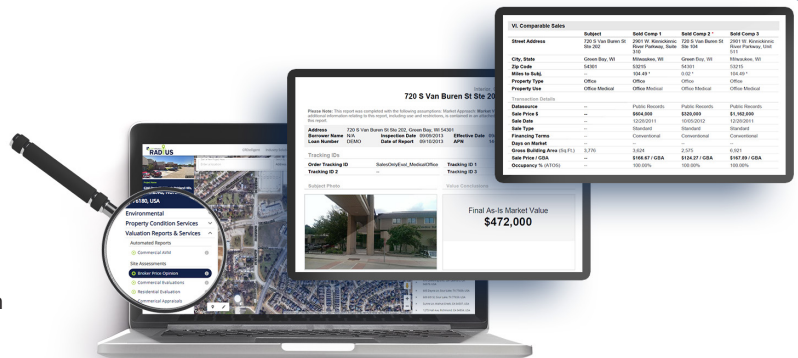
### Key Benefits

- CREtelligent's deep bucket of experienced agents and brokers gives you the benefit of local market knowledge – and makes it possible for us to deliver your BPO in a timely manner.
- Our agents and brokers work with proprietary sales and rent data to create BPOs informed by the best and most current information about comparables in your property's market.
- We pay attention to detail. Our automated system scours each BPO for accuracy before our in-house staff analyzes them a second time.
- Our service recognizes the need for speed. We can put a reliable BPO in your hands in 7 days or less.

### Accurate Values for a Variety of Use Cases

CREtelligent's BPOs provide you with more than a number. They empower you with key insights affecting your buying and selling decisions. That's why we dig deep to discern what motivates pricing and value discrepancies, looking at the influence of estimated cash flows on final selling prices. Our staff analysts factor sales comparison price and income capitalization price to arrive at an estimated value that puts you in charge.

- Get current value estimates on commercial collateral
- Set smart listing prices
- Perform acquisition and loan sale due diligence
- Customize your approach: Sales Only, Sales with Listings, or Sales and Income
- Compare performing and nonperforming commercial assets to other valuations to set listing prices



### BPO Type, Cost, and Turn-times

The Broker Price Opinion (BPO) analyzes the subject property, local markets, and adjusted price ranges of an "as-is" market price. The below pricing scopes the type or tier of valuation included with your cost. At your request, we can provide a repaired price and also consider swift turn-times.

**Drive-by BPO:** A drive-by BPO involves more than passing by a property or site and taking a picture with your phone. It focuses on the outside of a property and can house a lot of information concluded from estimates and educated guesses by the broker.

**Commercial Sales BPO:** Commercial BPOs offer insights into past sales, evaluating comparable transactions of similar properties. Broker opinions highlight the difference and similarities between each comparable and the subject.

**Income BPO:** A broker will take a look into potential revenue for the property to see how it might influence the final sales price. It compares subject rental incomes, contract rent, market rent, and potential gross income.

**Interior BPO:** Interior BPOs involves photographing and assessing a commercial property's interior. A broker might require things like room count, estimating square footage, and condition. In some cases, the broker will contact the current owner or tenant.

Drive By, Commercial Sales & Income BPO	\$775   10 DAY
Drive By, Commercial Sales Only BPO	\$475   10 DAY
Interior, Commercial Sales & Income BPO	\$850   15 DAY
Interior, Commercial Sales Only BPO	\$550   15 DAY